



2026 FIRST-HALF EARNINGS

Mixed results in France, sustained growth internationally, adjustment to the trajectory

Orléans, France, 29 July 2026, 6pm CET - **Mr.Bricolage SA**, which groups together local independent home improvement and gardening stores, is reporting its consolidated earnings for the first half of 2026. In a still challenging market environment, marked by continued household caution and intensifying new forms of competition, Mr.Bricolage recorded a contraction in its earnings during the first half of 2026, compared with the first half of 2025. Mr.Bricolage is focusing its priorities on improving the competitiveness of its networks and the quality of the services provided to stores. The actions rolled out are primarily aimed at optimizing the logistics platform, enhancing the attractiveness of the offering and driving operational efficiency gains.

Business volume and network development

At 30 June 2026, the Mr.Bricolage Group's member and affiliate network comprised 1,065 points of sale: 458 Mr.Bricolage brand stores (including 49 Mr.Bricolage Relais), and 607 affiliate stores. The increase in the number of branded stores, particularly with Mr.Bricolage Relais, illustrates the Group's strategy to strengthen the loyalty of its members and affiliates, welcome new independent entrepreneurs and progressively reinforce the brand's expression across all regions. The new Mr.Bricolage Relais banner and the City stores are helping increase the density of the Group's regional coverage, while expanding pooled purchasing volumes for the benefit of the entire network.

The business volume for the first half of 2026 came to €1.04bn, down -3.3% on a like-for-like store basis. Mainland France and DROM-COM overseas territories represented 82% of the business volume. Internationally, this reached €182.3m, up +2.9% on a like-for-like store basis and +6.1% on a total store basis.

Volume of business incl. taxes €m	Number of stores	H1 2026	Change on total store basis	Change on like-for-like store basis
In-store sales	1,065	1,034.9	-4.7%	-3.3%
- France ⁽¹⁾	986	852.7	-6.8%	-5.0%
- International ⁽²⁾	79	182.3	+6.1%	+2.9%
Online sales ⁽³⁾ (excl. click-and-collect)	-	5.2	+1.4%	na
Total	1,065	1,040.1	-4.7%	-3.3%

(1) With 330 Mr.Bricolage brand stores, 49 Mr.Bricolage Relais brand stores and 607 affiliate stores under independent brands.

(2) 79 Mr.Bricolage brand stores operating in 11 countries: Andorra (1), Belgium (44), Bulgaria (13), Congo (1), Cyprus (1), Gabon (2), Ivory Coast (1), Kosovo (1), Macedonia (1), Mauritius (3), Morocco (11).

(3) The "online sales" item includes home delivery sales and sales collected from Mr.Bricolage stores (excluding click and collect).

Mr.Bricolage Group revenues

In the first half of 2026, the Mr.Bricolage Group generated €149.6m of consolidated revenues, compared with €158.4m for the same period in 2025, a -5.6% decrease. Sales of goods, amounting €112.2m, reflected the change in the volume of business for stores and the slight increase in e-commerce transactions excluding click-and-collect. Sales of services, at €37.4m, reflected the lower level of activity in the stores, as well as the decline in services provided by the Mr.Bricolage training institute (IFOGECO) following the completion in 2025 of most of the rollout of the commercial management system.

During the first half of the year, the Group continued to modernize its offering with a view to strengthening its pricing competitiveness and product availability. The work launched is focused in particular on rationalizing the ranges, developing own-brand products and ramping up pooled purchasing. Within this framework, Mr.Bricolage has launched the first trials involving the distribution of a selection of Kingfisher private-label brands across its network.

Consolidated revenues - IFRS (€m) ⁽¹⁾	H1 2026 (6 months)	H1 2025 (6 months)	Change	2025 (12 months)
Sales of goods	112.2	115.1	-2.5%	204.9
Sales of services	37.4	43.4	-13.7%	82.6
Total consolidated revenues	149.6	158.4	-5.6%	287.6

(1) The results for the first half of 2026 were approved by the Board of Directors during its meeting on 29 July 2026. The first-half financial statements are not subject to a limited review by the statutory auditors.

Mr.Bricolage Group earnings & cash

The Group recorded €9.4m of EBITDA and a margin rate of 6.3%, compared with €13.7m and 8.6% for the first half of 2025. This change primarily reflects the drop in performance levels for logistics activities, undergoing a transition. Following an audit carried out during the first half of this year, the Group launched a corrective action plan led by its new Supply Chain Director, who joined in June. The corrective actions are focusing in particular on redesigning the transport plan, optimizing flows, strengthening performance management and improving service quality.

Non-current operating expenses were reduced significantly to €0.5m, compared with €3.8m in the first half of 2025. They mainly relate to the latest costs incurred under the 1Pacte plan, primarily associated with information systems. Taking into account this reduction, the operating profit increased to €5.7m, with an operating margin of 3.8%, versus €4.9m and 3.1% for the first half of 2025.

Financial income and expenses came to €(2.0)m, compared with €(1.1)m for the first half of 2025. This change primarily reflects the lower level of investment income and higher interest expenses following the Group's refinancing, partly offset by foreign exchange gains. The tax expense, incorporating the use of loss carryforwards, came to €(0.4)m. With no further impacts relating to the discontinuation of the "Retail" business (2019-2020), the profit after tax from discontinued operations was not material. After the €0.8m of income from associates, the net profit for the first half of 2026 came to €4.1m, giving a net margin of 2.8%, compared with €5.0m and 3.2% for the first half of 2025.

At 30 June 2026, net financial debt totaled €17.2m, compared with €29.7m at end-2025. The Group had €36.8m of cash, compared with €24.5m at end-2025. This increase mainly reflects a temporary improvement in working capital requirements, linked to inventory management during the first half of the year. Under its logistics action plan, the Group intends to gradually rebuild inventory levels to better meet store requirements and improve product availability. This development is expected to lead to a normalization of working capital requirements and cash levels during the second half of the year.

The signing, on 5 March 2026, of a new €110.2m syndicated credit agreement¹ enabled the Group to refinance its existing commitments, continue funding its strategic investments and preserve its capacity to take action with a view to securing and supporting the development of its networks.

¹ See press release from 12 February 2026: "New credit agreement set up".

This financing, whose dedicated lines for activities and investments have not yet been drawn down, will support the implementation of the Puissance 1000 plan (2026-2028).

Condensed consolidated accounts - IFRS (€m)⁽¹⁾	H1 2026 <i>(6 months)</i>	H1 2025 <i>(6 months)</i>	Change	2025 <i>(12 months)</i>
Consolidated revenues	149.6	158.4	-5.6%	287.6
EBITDA⁽²⁾	9.4	13.7	-31.1%	24.9
<i>% of revenues</i>	<i>6.3%</i>	<i>8.6%</i>	<i>-</i>	<i>8.7%</i>
Current operating profit	6.2	8.7	-28.7%	15.8
<i>% of revenues</i>	<i>4.2%</i>	<i>5.5%</i>	<i>-</i>	<i>5.5%</i>
Other non-current operating income & expenses	(0.5)	(3.8)	-87.3%	(5.0)
Operating profit	5.7	4.9	+17.1%	10.8
<i>% of revenues</i>	<i>3.8%</i>	<i>3.1%</i>	<i>-</i>	<i>3.8%</i>
Financial income (expense)	(2.0)	(1.1)	+85.2%	(3.6)
Contribution from associates	0.8	0.8	-9.4%	1.1
Corporate income tax	(0.4)	(0.6)	-34.0%	(0.9)
Profit after tax from continuing operations	4.1	4.1	+1.3%	7.4
Profit after tax from discontinued operations	0.0	1.0	ns	1.0
Profit (loss) for the period	4.1	5.0	-18.2%	8.4
<i>% of revenues</i>	<i>2.8%</i>	<i>3.2%</i>	<i>-</i>	<i>2.9%</i>
Group share	4.1	5.0	-18.2%	8.4
Minority interests	0	0	-	ns

(1) The results for the first half of 2026 were approved by the Board of Directors during its meeting on 29 July 2026. The first-half financial statements are not subject to a limited review by the statutory auditors.

(2) EBITDA = "Current operating profit" + "Depreciation and amortization".

Outlook for 2026

During the second half of 2026, the Group will continue rolling out its Puissance 1000 strategic plan, while strengthening its execution to support the competitiveness and performance of its networks. Its core initiatives will focus on:

- optimizing the logistics organization to improve service quality, delivery reliability and the economic performance of this business;
- modernizing the offering to strengthen pricing competitiveness, improve product availability and enhance the profitability of points of sale;
- developing the attractiveness and regional coverage of its networks, particularly through Mr.Bricolage Relais, the City format and support for the members-entrepreneurs.

In a market that is expected to remain challenging, with no clear signs of a recovery in the short term, the Group will maintain its disciplined cost, investment and cash management. Working closely with its members and teams, Mr.Bricolage will also continue refining the priorities of its Puissance 1000 plan to reflect evolving market conditions and build a more resilient independent retail model to deliver sustainable value creation.

FINANCIAL CALENDAR

- Publication of the 2026 Half-Year Financial Report: 30 July 2026

ABOUT THE MR.BRICOLAGE GROUP

The Mr.Bricolage Group, which develops the well-known banners Mr.Bricolage and Mr.Bricolage Relais, is the specialist for local independent home improvement retail in France. As of June 30th, 2026, the Group has 1065 stores operating under the banners or through affiliates, including 79 international stores across eleven countries. Mr.Bricolage SA is listed on Euronext Growth Paris (ISIN: FR0004034320 - ALMRB).

CONTACTS

Corporate media – Louise Chaulin, louise.chaulin@mrbricolage.fr, +33 7 83 35 96 93

Financial media & investors - Marie Calleux, mrbricolage@actus.fr, +33 6 09 68 55 38